



EU–NIGERIA AGRIBUSINESS PLATFORM

PARTICIPATION PACKAGE

Nigeria & West Africa Cocoa Exporters and Cooperatives

Nigeria/West Africa Cocoa Origins — EU Industry Match-Making Forum

Brussels · 29 October 2026 · on the sidelines of the Nigeria–Belgium–Luxembourg Business Forum

Date & Venue	29 October 2026, Brussels — on the sidelines of the Nigeria–Belgium–Luxembourg Business Forum
Organiser	EU–Nigeria Agribusiness Platform (EUNAP) — Agribusiness Register Limited (ABR) / CDI
Reference	EUNAP/DEL/2026/001

1. Why attend

On 29 October 2026, the European Cocoa Association (ECA) — 61 member companies accounting for 95% of Europe's cocoa bean grinding, 80% of its industrial chocolate production, and 80% of the world's cocoa semi-finished products — convenes in Brussels alongside vetted exporters and cooperatives from Nigeria and West Africa. Nigeria's Minister of Industry, Trade and Investment has been invited to lead the Nigerian delegation.

The timing is deliberate. EUDR enforcement begins 30 December 2026 — every ECA member company must secure traceable, compliant origin before that date. This Forum is where they are actively looking for it.

This is structured deal-making, not a trade fair:

- Direct access to processors and traders representing 95% of Europe's cocoa grinding capacity, in one room, on one day.
- Structured B2B match-making with pre-matched meeting slots, not a stand and a hope.
- Signature-ready LOI and cooperation templates available on site.
- A 90-day post-event conversion programme with a named follow-up contact for every match.
- Visibility on Nigeria's flagship cocoa investment projects (Section 6) for exporters and cooperatives with expansion or partnership ambitions.
- A ministerial-led, government-backed delegation — engaging as part of a credible national platform, not as an individual unknown counterparty.

2. Who should attend

This package is open to:

- Cocoa traders and exporters from Nigeria, with participation extended to Ghana and Côte d'Ivoire subject to confirmation.
- Cocoa cooperative federations and farmer-group organisations with export-ready or export-track-record volumes.
- Processors and origin-side businesses seeking EU buyer relationships, certification partners, or investment/technical collaboration.

All participants pass a short EUNAP vetting step — registration status, export track record and certification/traceability status — before matchmaking admission. This protects the quality of every meeting for exporters and ECA member buyers alike, and it is the same standard applied on the European side.

3. Participation tiers

Two participation tiers are available. Both include full forum access; Premium Delegate is built for exporters and cooperatives who want guaranteed, pre-matched meeting time with ECA member companies rather than best-availability scheduling.

STANDARD DELEGATE €1,200

- ✓ Full forum access — opening plenary, B2G roundtable, R2R session and Investment Wall session
- ✓ Delegate badge and full programme
- ✓ Access to structured B2B match-making sessions, scheduled on a best-availability basis
- ✓ Signature-ready LOI and cooperation templates available on site
- ✓ Inclusion in the 90-day post-event conversion programme, with a named follow-up contact
- ✓ Official letter of invitation to support your Schengen visa application
- ✓ Delegate list of participating ECA member companies (shared bilaterally, GDPR-compliant)

PREMIUM DELEGATE €1,700

- ✓ Everything in Standard Delegate, plus:
- ✓ A guaranteed minimum of 5 structured meetings with ECA member companies, pre-matched to your product and capacity profile
- ✓ Priority scheduling in the B2B match-making programme
- ✓ A pre-event matching consultation to identify your highest-fit counterparties before you travel
- ✓ Priority handling of your visa support letter
- ✓ A dedicated named contact for your 90-day post-event follow-through

4. Optional add-ons

Add-on	Price	What it gives you
Exhibitor table	€800	Physical display space for product samples and origin materials alongside your delegate registration. 50 slots available, first-committed basis.
Pre-event EUDR-readiness webinar	€500	Practical preparation for the EU Deforestation Regulation ahead of the 30 December 2026 enforcement date — strengthens the compliance story you bring into your Forum meetings.

5. What's included

Included in your registration	Not included
Venue access, AV and catering (via the Nigeria–Belgium–Luxembourg Business Forum)	Visa processing / application fees

Matchmaking technology and pre-event profile matching	International flights
LOI and cooperation document templates	Hotel accommodation in Brussels
90-day post-event conversion support	
Letter of invitation for your visa application	

In-kind travel or accommodation support (airline or hotel partner) will be announced separately if secured — check with the EUNAP team before booking.

6. Investment Wall — Nigeria's flagship cocoa projects

Exporters and cooperatives with capacity, land, or infrastructure aligned to these priorities are encouraged to register interest ahead of the Forum for a dedicated Investment Wall conversation.

Flagship project	Focus	Scale
Cocoa Traceability Infrastructure	GPS mapping and digital traceability across 400,000 farm parcels in Ondo, Cross River, Edo and Osun	EUR 20M
Cocoa Processing Investment Cluster	2–3 new butter/paste processing facilities in the cocoa belt	USD 150–200M
Nigeria Cocoa Origin Brand	EUDR-compliant origin certification and EU brand registration	EUR 5M
Smallholder Rehabilitation Programme	Seedling distribution, fermentation centres and quality training across 300,000 hectares	USD 60M

7. How participation works

1. Register your interest, indicating Standard or Premium Delegate and any add-ons.
2. Complete the short vetting step — registration status, export track record and certification/traceability information.
3. Submit your capability profile for structured pre-matching against ECA member sourcing profiles.
4. Receive your official letter of invitation to support your Schengen visa application. We will facilitate the visa process
5. Attend the Forum in Brussels on 29 October 2026.
6. Enter the 90-day post-event conversion programme, with a named contact tracking every match through to a signed outcome.

8. Key dates

Registrations received after 4 September 2026 will be accepted subject to availability and visa-processing time.

Milestone	Date	Why it matters
Registration opens	Now open	Earlier registration means better-matched meetings
Priority registration deadline	4 September 2026	Guarantees visa-processing lead time and priority meeting matching

Programme & speaker reveal	Mid September 2026	Confirmed ECA member attendees published
Final call	Early October 2026	Last date for guaranteed visa-support processing
Forum day	29 October 2026	Brussels

9. Fees at a glance

Item	Price
Standard Delegate	€1,200
Premium Delegate	€1,700
Exhibitor table (optional add-on)	€800
EUDR-readiness webinar (optional add-on)	€500 per participant

All amounts exclusive of applicable VAT and visa processing fees. Invoicing arrangements confirmed at registration. Payment can be in Naira equivalent.

10. How to register

Places are allocated on a first-registered basis, and Premium Delegate slots are limited to keep guaranteed-meeting commitments realistic. To register, please visit: <https://eungagribusiness.com/events/brusselsb2b-2026> or to ask a question before committing, contact:

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*See attached information for Belgium/Schengen visa application requirements.

11. Payment details

Make all payments to: **Agribusiness Register Limited, FCMB Plc, 2003767813**

Reference: "Participation fees for Brussels Cocoa B2B 2026"

Participation in the Forum does not constitute endorsement of any individual exporter or cooperative by the European Cocoa Association, the Federal Ministry of Industry, Trade and Investment, or the European Union. All origin-side participants pass EUNAP vetting before matchmaking admission; participation is dialogue and due-diligence facilitation, not a certification of compliance status by any convenor. Ref: EUNAP/DEL/2026/001.

11. Who you'll meet in the room

The European Cocoa Association's 61 effective and associate member companies — traders, grinders, processors, banks, ports and certification bodies representing 95% of Europe's cocoa bean grinding — are being invited to this Forum through the ECA Secretariat's own channels.

This shows ECA's overall membership. It is not a confirmed attendee list — see Section 8 for when the confirmed delegate roster is published.

ECA Effective Members

 COCOA SINCE 1923	 DUTCH COCOA Sustainable Success in Cocoa	 BARRY CALLEBAUT	 C. Steinweg Group	 Commodity Centre Sustainable Commodity Supply & Demand	 CWT	 INDCRESA PRODUCTOS DEL CACAO
 Pacorini	 Nederland DARECLOVA 1935	 Cargill	 S&D SUCDEN	 HENRY BATH A CMST COMPANY	 KEMOFINA	 FUCHS & HOFFMANN Member of the KRÜGER GROUP
 Pieter BON Czn	 splethoff	 COTTERELL COMMODITY LOGISTICS	 Natra	 DAARNHOUWER — EST. 1888 —	 OXYFLOW COMMODITY PROTECTION	 R. MARKEY & SONS (UK) LTD. CARGO SURVEYORS
 FARFIX TRADING	 MINKA SCS Sustainable Commodity Sourcing	 MAERSK	 TERRACORE International since 2015	 Arasco International Food Trading	 MOLENBERG NATIE operated by Ilomar	 TRADIN ORGANIC
 KATOEN NATIE	 SCHOKINAG	 Agroforce Commodities SA	 WMA Walter Matter	 africa	 CÉMOI CHOCOLATERIE FRANÇOISE	 DADANADA Your Satisfaction is our Pride
 ECOM	 FUJI OIL EUROPE ADDING VALUE TO EVERY RECIPE	 ofi make it real	 TOUTON	 UNIGRA	 VOLLERS Port & Commodity Logistics	 GOODFLOW
 EDEL SOURCE SOURCE & DELIVER						

ECA Associate Members

 Filhet-Allard MARITIME	 saltrex COMMODITY AUCTIONS	 UPL OpenAg™	 vanbreda RISK & BENEFITS	 ICE	 ABN-AMRO	 ECOCERT GROUP
 Port of Amsterdam	 SODEPAC INTERNATIONAL SA	 VAN DEN HENGEL COMMODITY SUPPORT TRADE · ARBITRATION · FACTORING · POSITION AND RISK MANAGEMENT	 MERIDIA	 ALC	 SOOB GREEN	 TVARIT®
 Sustaain	 PROBAT	 PRIMORIS YOUR RELIABILITY IN FOOD ANALYSIS				

Source: European Cocoa Association. Logos shown for illustrative purposes to indicate the scale and composition of the European cocoa industry this Forum connects you with.

12. The wider institutional & financing landscape

Beyond ECA's membership, EUNAP is engaging development finance institutions, sector bodies and Europe's major cocoa-processing regions and ports as partners, sector-standard advisors and financing collaborators for the projects on the Investment Wall (Section 6).

These institutions are being engaged as prospective partners and advisors — logos shown here indicate the categories of institution EUNAP is in dialogue with, not confirmed Forum attendance or endorsement.

Development Finance Institutions

 WORLD BANK GROUP World Bank Group	 African Development Bank	 Afreximbank	 European Investment Bank
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Sector Bodies & Processing-Region Ports

 CAOBISCO (EU Chocolate Industry Assoc.)	 International Cocoa Initiative	 Port of Antwerp-Bruges	
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Logos are the property of their respective organisations and are used here for identification purposes only. Additional partners under discussion — including the European Commission, European Parliament, ICCO, the World Cocoa Foundation and further European processing-region ports — will be added once confirmed.